

CALIFORNIA
BUILDING OFFICIALS

2019 - 2020

Media Packet



Building a Stronger California

sponsoring

| exhibiting

| advertising

Table of Contents

CALBO Events 1

1 Who is CALBO?

Annual Partnerships 3

CALBO Partner Program Registration Form 4

3 CALBO Partner Program

Tier I Sponsorships 5

Tier II Sponsorships 6

Tier III Sponsorships 7

Exhibitor Program Details 8

Exhibitor Program Layout 9

58th Annual Business Meeting Sponsor and Exhibitor Registration Form 10

5 58th ABM

General Information 11

Exhibitor Information 12

Exhibitor Layouts 13

Sponsorship Opportunities 15

2019 Education Weeks Sponsor and Exhibitor Registration Form 16

2019 Education Weeks Lunch and Learn Sponsorship Forms 17

11 2019 Education Weeks

CALBO News 19

2019-20 CALBO News Advertising Registration Form 20

19 CALBO News

General Information 21

21 CALBO Job Board

info@calbo.org
916.457.1103

CONTACT

CALIFORNIA
BUILDING OFFICIALS

Who is CALBO?

Founded in 1962, CALBO is a nonprofit professional association of city and county building departments and industry representatives. Our mission is to promote public health and safety in building construction through responsible legislation, education, and building code development.



Membership Outreach

95% of California's cities and counties represented

500+ members



Education & Training

6,100+ courses attended last year

30+ unique courses offered by CALBO Training Institute



Government Affairs

150+ bills monitored last year in State Legislature

100+ legislative and regulatory meetings

CALBO Events

Annual Business Meeting

The 58th Annual Business Meeting will take place in Indian Wells/Desert on April 5-9, 2020.

Building officials and department staff from across California descend upon Indian Wells/Desert to hone their skills with topical workshops, develop professionally at training courses, recognize and honor award winners, discuss organizational business, and network with sponsors and exhibitors! Other attractions include the CALBO Annual Golf Classic Tournament and the CALBO Annual Job Fair and Career Development Day.

Education Weeks

The CALBO Training Institute hosts four education weeks throughout the year: in Newport Beach | August 26-29, 2019; San Ramon | September 9-12, 2019; Ontario | October 14-17, 2019; and Burlingame | December 16-19, 2019.

Building department staff, both seasoned and new industry members, come together for this annual tradition to learn code updates and to refresh their skills. Course attendees receive continuing education units for their certification needs and network with sponsors and exhibitors throughout the week. A new event highlight is the Education Week Lunch and Learn—open to all attendees and exhibitors.



CALBO Partner Program

Annual Partnerships

CALBO is offering annual sponsorships which grant access to each of the five events associated with the Sponsor and Exhibitor Program! Sponsors can simply make one payment and be set for the remainder of the year. Sponsorships run with the membership year: April 1 – March 31. Learn more about each of our three levels below.

 <p>GOLD <i>Not available to Silver Sponsors</i></p>	 <p>SILVER</p>	 <p>BRONZE</p>																					
<p>Use the CALBO logo as a GOLD SPONSOR. <i>Note: This does not allow sponsors to indicate that CALBO endorses the organization or any related products.</i></p>	<p>Use the CALBO logo as a SILVER SPONSOR. <i>Note: This does not allow sponsors to indicate that CALBO endorses the organization or any related products.</i></p>	<p>Use the CALBO logo as a BRONZE SPONSOR. <i>Note: This does not allow sponsors to indicate that CALBO endorses the organization or any related products.</i></p>																					
<p>Receive an exhibitor booth at the 58th Annual Business Meeting in Indian Wells and a full-week booth at each Education Week (Newport Beach, San Ramon, Ontario, and Burlingame.)</p>	<p>Receive an exhibitor booth at the 58th Annual Business Meeting in Indian Wells and a full-week booth at each Education Week (Newport Beach, San Ramon, Ontario, and Burlingame.)</p>	<p>Receive an exhibitor booth at the 58th Annual Business Meeting in Indian Wells and a full-week booth at each Education Week (Newport Beach, San Ramon, Ontario, and Burlingame.)</p>																					
<p>Select an exhibitor booth three weeks before registration is available to the public.</p>	<p>Select an exhibitor booth one week before registration is available to the public.</p>	<p>Receive a listing as a Bronze Sponsor in each edition of the CALBO News for the 2019-20 year.</p>																					
<p>Select a Tier II or Tier III Sponsorship Item for the 58th Annual Business Meeting in Indian Wells. These items will be available to Gold Sponsors three weeks before registration is available to the public.</p>	<p>Select a Tier II or Tier III Sponsorship Item for the 58th Annual Business Meeting in Indian Wells. These items will be available to Silver Sponsors one week before registration is available to the public.</p>	<p>Associate Membership for the 2019-20 Membership Year.</p>																					
<p>Receive a listing as a Gold Sponsor in each edition of the CALBO News for the 2019-20 year.</p>	<p>Receive a listing as a Silver Sponsor in each edition of the CALBO News for the 2019-20 year.</p>																						
<p>Receive a half-page advertisement in each edition of the CALBO News for the 2019-20 year. Sponsors are responsible for providing their own advertisement.</p>	<p>Receive a half-page advertisement in each edition of the CALBO News for the 2019-20 year. Sponsors are responsible for providing their own advertisement.</p>																						
<p>Have your logo featured on the CALBO homepage.</p>	<p>Priority registration period on Education Week sponsorships.</p>																						
<p>Priority registration period on Education Week sponsorships.</p>	<p>Associate Membership for the 2019-20 Membership Year.</p>																						
<p>Associate Membership for the 2019-20 Membership Year.</p>																							
<p>Receive the opportunity to insert an item into the Attendee Bags at the 58th Annual Business Meeting in Indian Wells/Desert.</p>																							
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✓	✓	✓																					
3 Weeks	1 Week																						
		<p>Exhibitor Booth at ABM and Each Ed Week Year-Round Listing in CALBO News Availability to use CALBO Logo as Sponsor Premium-Level Sponsorship at ABM Year-Round Half-Page Advertisement in CALBO News Early Selection of Sponsorships/Booths at ABM and Each Ed Week Company Logo Featured on CALBO Homepage</p>																					

CALBO Partner Program

1 Complete general information.

CONTACT _____

TITLE _____

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____




PHONE _____

EMAIL (IMPORTANT: Confirmations will be sent by email) _____

2 Select CALBO Partner Program participation level.

\$15,000 **SOLD OUT** \$11,000 **SILVER** \$6,500 **BRONZE**

3 Select method of payment.

CREDIT CARDS ACCEPTED:   

CREDIT CARD NUMBER _____ EXPIRES _____

BILLING ADDRESS _____

CITY _____ STATE _____ ZIP _____

NAME ON CARD _____

SIGNATURE _____

INVOICE: _____
INVOICE NUMBER


PURCHASE ORDER: _____
PO NUMBER


CHECK: Make payable to CALBO and mail to address indicated.

CHECK NUMBER _____

By submitting this registration form, it is understood that registrant is responsible for full sponsor payment. No refunds are available. Sponsors are responsible for providing logo in vector format to CALBO and understand that logos will only be included in any relevant materials upon CALBO's receipt of the logo. Sponsorship runs from April 1 to March 31.

4 Send form and payment to:

 **Mail:**
California Building Officials
1022 G Street | Sacramento, CA 95814

 **Email:** info@calbo.org



58th Annual Business Meeting

DATES	●	April 5-9, 2020
LOCATION	●	Hyatt Regency Indian Wells Resort and Spa 44600 Indian Wells Lane Indian Wells, CA 92210
TARGET AUDIENCE	●	Building Officials and Building Department Staff
PROJECTED ATTENDEES	●	300+
REGISTRATION OPENS	●	Gold Sponsors: Tuesday, April 30, 2019 Silver Sponsors: Tuesday, May 14, 2019 General: Tuesday, May 21, 2019
REGISTRATION CLOSES	●	Deadline: Friday, March 20, 2020

Much of CALBO's Annual Business Meeting success is due to the support of our sponsors. The following pages highlight CALBO's 58th ABM sponsorship opportunities. By becoming a sponsor, you show support for the building and safety community and gain recognition well beyond conference attendees. All sponsors will be recognized on conference signage, in the ABM Program, and in the CALBO News.

Priority registration is given to Gold and Silver Sponsors, after which it is first-come, first-served. Please direct all inquiries to info@calbo.org or 916.457.1103.

TIER I



President's Dinner | \$5000 (3 Sponsors Allowed)

One of the many highlights of the conference is the ABM's President's Dinner! Help make the night unforgettable with your sponsorship. Imagine your company logo featured throughout the event and seen by all attendees as they tap their toes and dance the night away while enjoying great food and conversation. **CALBO will provide signage and include sponsor logo(s) on dinner tickets.*

TIER II



Wi-Fi | \$2500 (1 Sponsor Allowed)

This sponsorship opportunity provides CALBO ABM attendees access to hotel Wi-Fi in the conference area during program hours. Gain recognition through signage and selecting your company name as the Wi-Fi code! Attendees will be grateful for the ability to keep up with their office emails while attending the conference. CALBO will provide signage and cards with the Wi-Fi information and company logo. **Additional Sponsor Cost: Sponsor is responsible for customizable Wi-Fi network and set-up fee of \$850.*



Hotel Key Cards | \$2500 (1 Sponsor Allowed)

Help professionalize the ABM conference by sponsoring a special design that incorporates the ABM and your company's logo for the attendee hotel key cards. As a sponsor, you are guaranteed to catch the eyes of all staying at the hotel! **Additional Sponsor Cost: Sponsor is responsible for emailing CALBO a high-resolution logo by Friday, February 21, 2020.*



Lanyards | \$2500 (1 Sponsor Allowed)

Provide ABM attendees with a useful conference resource – a string badge holder for their conference badge. Place your company name, logo, and/or booth number on the lanyard. Always a popular sponsorship item! **NOTE: Sponsor is responsible for the production and shipment costs of lanyards.*



58th Annual Business Meeting

Tier II Sponsorships Continued...



Attendee Bags | \$2500 (1 Sponsor Allowed)

Show your support for CALBO by contributing high-quality bags for organizing conference materials. Each attendee will receive a bag holding all their ABM registration materials and information. **Additional Sponsor Cost: Sponsor is responsible for the production and shipment costs of attendee bags.*



Attendee Polo | \$2500 (1 Sponsor Allowed)

Imagine your company logo on the backs of every attendee to the CALBO ABM! With your sponsorship, attendees will receive the one and only CALBO 58th ABM polo at conference registration. This giveaway will be used by ABM attendees for years to come as they remember more than just the meetings and presentations. **Additional Sponsor Cost: Sponsor is responsible for the production and shipment costs. Polo proofs must be submitted to CALBO for approval by Friday, February 21, 2020.*



ABM Printed Program | \$2500 (1 Sponsor Allowed)

Have your company logo and information at the fingertips of all attendees by sponsoring the ABM Program. This sponsor is invited to craft a welcome message for the inside of the program and submit an advertisement for the back page of the program incorporating the ABM theme with your company's logo and information. **NOTE: Sponsor is responsible for emailing CALBO back-page advertisement by Monday, February 21, 2020.*



ABM Welcome Event | \$2500 (1 Sponsor Allowed)

What better way to kick off the ABM than with a welcome party? This official ABM sponsored event has become a favorite tradition among ABM attendees. Make your mark in ABM history by hosting this event! CALBO will provide signage at conference and pre-conference advertisement to attendees and membership. **Additional Sponsor Cost: Sponsor is responsible for all food, beverage, and venue costs and arrangements.*



Annual Golf Classic Tournament | \$2500 (1 Sponsor Allowed)

Support the ABM through sponsorship of this leisure time favorite. The golf tournament will be held in conjunction with the ABM. Golfers to receive hot lunch, green fees, access to the driving range, drink ticket(s), and cart. **NOTE: Sponsor may offer additional amenities and giveaways at their discretion.*



President's Dinner Transportation | \$2500 (1 Sponsor Allowed)

Support the ABM President's Dinner and Reception by sponsoring attendee transportation. Through your sponsorship, CALBO will ensure attendees will safely arrive for a night of great fun, music, and food! Sponsors can provide an informational flyer about their company for each seat on the private buses transporting attendees throughout the night. CALBO will provide conference signage recognizing sponsor. **Additional Sponsor Cost: Sponsor is responsible for printing and shipping flyers to be distributed on the buses.*



President's Dinner Refreshments | \$2500 (1 Sponsor Allowed)

Who doesn't like a refreshing beverage before dinner? Help kick off the ABM President's Dinner by sponsoring refreshments for attendees. Attendees will use pre-printed tickets with the sponsor's logo for beverages throughout the night. CALBO will provide signage and include the sponsor logo on the drink tickets.



58th Annual Business Meeting

TIER III



Chapter Leadership Breakfast | \$2000 (1 Sponsor Allowed)

Sponsor this ABM tradition by giving ICC Chapter Presidents the opportunity to meet and discuss the current state and future development of their chapters. Your company or organization will get the opportunity to address the chapter leadership with a 5-minute welcome remark, and two representatives are encouraged to attend the breakfast, providing ample time for networking and discussion among the chapter presidents. CALBO will provide signage recognizing sponsor.



Job Fair and Career Development Day Refreshments | \$1500 (1 Sponsor Allowed)

Be a part of CALBO's efforts to help future generations learn about career opportunities in building and safety by sponsoring morning refreshments at the CALBO Job Fair and Career Development Day on Thursday, April 9, 2020. Refreshments will be provided for all conference attendees. CALBO will provide signage recognizing the sponsor.



Attendee Lunch Hats or Shades | \$1500 (1 Sponsor Allowed)

Help attendees stay cool during lunch by providing hats or shades with your company logo. CALBO staff will hand out to attendees during lunch on one pre-selected day. It's a perfect opportunity to provide attendees with an ABM souvenir! CALBO will provide signage recognizing the sponsor. **Additional Sponsor Cost: Sponsor is responsible for the production and shipment costs of the hats or shades.*



Morning Refreshments | \$1000 (1 Sponsor Per Day)

Help ABM attendees start the day on the right foot with a full stomach by sponsoring a delicious morning refreshments and coffee! CALBO will provide signage recognizing sponsor on the day(s) of their sponsorship.



Afternoon Refreshments | \$1000 (1 Sponsor Per Day)

Help us provide afternoon refreshments to more than 300 building officials, building department personnel, and industry representatives who attend our Annual Business Meeting. CALBO will provide signage recognizing sponsor on the day(s) of their sponsorships.



Attendee Bag Insert | \$850

One of the many ABM highlights is the attendee bag packed with resourceful tools and other giveaways! Past attendee bags inserts included padfolios, thermoses, and water bottles. All inserts must be shipped to the ABM venue. **Additional Sponsor Cost: Sponsor is responsible for production and shipment costs of their insert.*



ABM Program Advertisement | \$500

Imagine your company advertisement in the ABM Program—the one resource used by all attendees throughout the week! Gain recognition and sponsor a vital conference resource. **NOTE: Sponsor is responsible for emailing CALBO the advertisement by Friday, February 21, 2020.*



58th Annual Business Meeting

DATES	● April 5-9, 2020
LOCATION	● Hyatt Regency Indian Wells Resort and Spa 44600 Indian Wells Lane Indian Wells, CA 92210
TARGET AUDIENCE	● Building Officials and Building Department Staff
PROJECTED ATTENDEES	● 300+
REGISTRATION OPENS	● Gold Sponsors: Tuesday, April 30, 2019 Silver Sponsors: Tuesday, May 14, 2019 General: Tuesday, May 21, 2019
REGISTRATION DEADLINE	● Friday, March 20, 2020
PRICING AND AMENITIES	● \$1400 8-foot by 10-foot Booth 6-foot Tabletop Pipe and Drape Display Sign 2 Chairs Wastebasket Unlimited Badges
SCHEDULE	● Set-Up: Tuesday, April 7, 2020 8:00am – 12:00pm Hours: Tuesday, April 7, 2020 12:00pm – 4:45pm Wednesday, April 8, 2020 8:30am – 4:45pm Thursday, April 9, 2020 8:30am – 12:00pm Move-Out: Thursday, April 9, 2020 12:00pm – 2:00pm
TRADESHOW SERVICES	● Tradeshow Services Registration: Watch for notification by email. Our tradeshow services vendor will contact each exhibitor with the necessary paperwork for all both needs. Shipping: All shipping for the conference is coordinated through our tradeshow services vendor. Electricity/Wi-Fi: Provided only upon request through our tradeshow services vendor. Please note Wi-Fi is a sponsorship option for the conference.
LUNCHES	● Each exhibiting group receives two lunches on Tuesday, Wednesday, and Thursday, but additional lunches are available for purchase. Please reference registration form for pricing.
CANCELLATION POLICY	● Written notification of cancellation must be received by Tuesday, March 24, 2020 for a 75% refund of the total exhibitor registration fees. All cancellations after this date are non-refundable. No-shows are non-refundable and are responsible for the full registration fee.



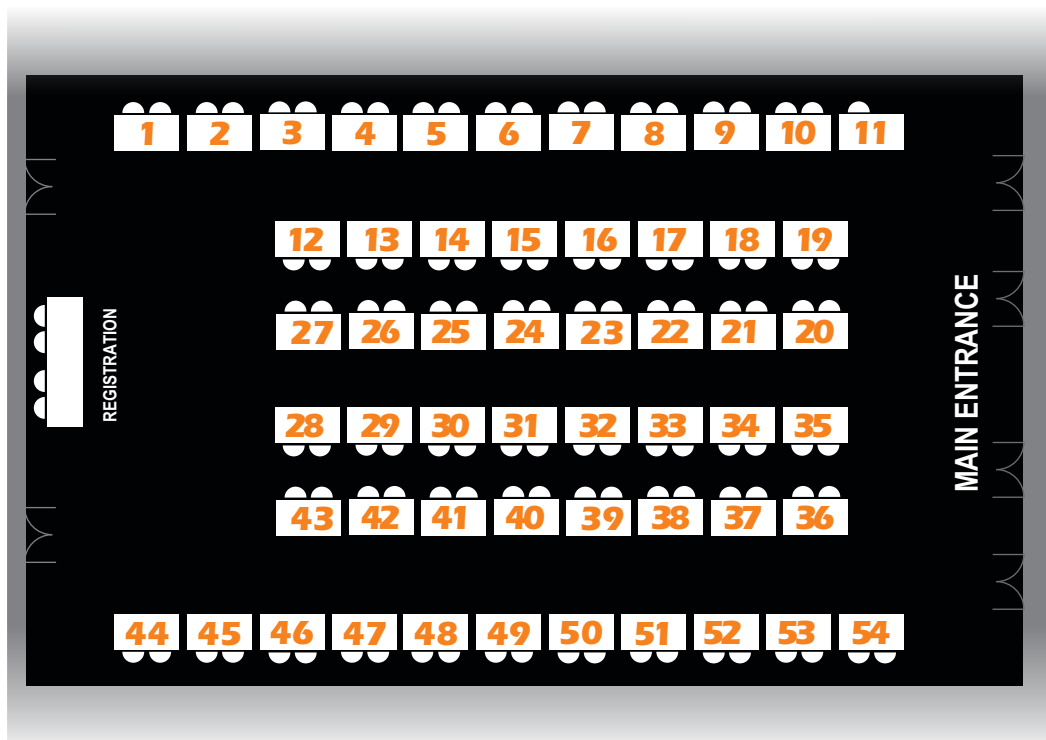
By registering for the ABM Exhibitor Program, you agree to the policies listed above. Please direct all inquiries to info@calbo.org or 916.457.1103.

58th Annual Business Meeting

Below is the exhibitor layout for the 58th Annual Business Meeting Exhibitor Program. Please note that final booth assignments will be confirmed once your request has been processed. Priority registration is given to CALBO Gold and Silver sponsors.

INDIAN WELLS

April 5-9, 2020
 Hyatt Regency
 Indian Wells Resort & Spa
 44600 Indian Wells Lane
 Indian Wells, CA 92210



58th Annual Business Meeting



Registration Begins On:

GOLD SPONSORS: Tuesday, April 30, 2019

SILVER SPONSORS: Tuesday, May 14, 2019

GENERAL: Tuesday, May 21, 2019

Deadline: Friday, March 20, 2020

1 Complete general information.

CONTACT _____ TITLE _____

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PHONE _____ EMAIL (IMPORTANT: Confirmations will be sent by email) _____

2 Select 58th Annual Business Meeting participation level.

EXHIBITOR

- Booth (\$1400)**
 INDICATE QUANTITY IF NEEDED
 ___ Add'l Tuesday Lunch (\$45)
 ___ Add'l Wednesday Lunch (\$45)
 ___ Add'l Thursday Lunch (\$45)

TIER I SPONSORS

- President's Dinner (\$5000)

TIER II SPONSORS

- Wi-Fi (\$2500)
 Hotel Key Cards (\$2500)
 Lanyards (\$2500)
 Attendee Bags (\$2500)
 Attendee Polo (\$2500)
 Printed Program (\$2500)
 Welcome Event (\$2500)
 Annual Golf Classic Tournament (\$2500)
 President's Dinner Transportation (\$2500)
 President's Dinner Refreshments (\$2500)

TIER III SPONSORS

- Chapter Leadership Breakfast (\$2000)
 Job Fair/Career Dev. Day Refreshments (\$1500)
 Attendee Lunch Hats/Shades (\$1500)
 Morning Refreshments (\$1000/Day)
 Afternoon Refreshments (\$1000/Day)
 Attendee Bag Insert (\$850)
 ABM Program Advertisement (\$500)

3 Exhibitors Only: Select booth preferences. (Booths assigned on availability—top choices are not guaranteed. See layout on page 10)

1st Choice _____ 2nd Choice _____ 3rd Choice _____ 4th Choice _____

4 Select method of payment.

CREDIT CARDS ACCEPTED:

CREDIT CARD NUMBER _____ EXPIRES _____

BILLING ADDRESS _____

CITY _____ STATE _____ ZIP _____

NAME ON CARD _____

SIGNATURE _____

INVOICE: _____ PURCHASE ORDER: _____
INVOICE NUMBER PO NUMBER

CHECK: Make payable to CALBO and mail to address indicated.

CHECK NUMBER _____

5 Indicate total pricing:

6 Send form and payment to:

Mail:
 California Building Officials
 1022 G Street | Sacramento, CA 95814

Email: info@calbo.org



2019 Education Weeks

NEWPORT BEACH	
DATES	August 26-29, 2019
LOCATION	Newport Beach Marriott 900 Newport Center Drive Newport Beach CA 92660
TARGET AUDIENCE	Building Officials and Building Department Staff
PROJECTED ATTENDEES	350-400 Daily
SAN RAMON	
DATES	September 9-12, 2019
LOCATION	San Ramon Marriott 2600 Bishop Drive San Ramon, CA 94583
TARGET AUDIENCE	Building Officials and Building Department Staff
PROJECTED ATTENDEES	500-600 Daily
ONTARIO	
DATES	October 14-17, 2019
LOCATION	DoubleTree by Hilton Hotel Ontario Airport 222 North Vineyard Avenue Ontario, CA 91764
TARGET AUDIENCE	Building Officials and Building Department Staff
PROJECTED ATTENDEES	450-550 Daily
BURLINGAME	
DATES	December 16-19, 2019
LOCATION	Hyatt Regency San Francisco Airport 1333 Bayshore Highway Burlingame, CA 94010
TARGET AUDIENCE	Building Officials and Building Department Staff
PROJECTED ATTENDEES	350-400 Daily

The CALBO Training Institute (CTI) hosts its Education Weeks throughout the Golden State to provide continuing education for California building departments. These events bring thousands together under one roof for code updates, professional development, and networking opportunities. This past year, CTI hosted a near-record 6,100+ full-day courses attended!

Dozens of state agencies, organizations, and companies participate in the Education Weeks Exhibitor Program each year. We invite you to be one of them!

Participate in the 2019 CALBO Education Weeks Exhibitor and Sponsorship Program!

- Engage face-to-face with building department leaders and staff.
- Recruit new employees from seasoned building department personnel.
- Free advertising in the CALBO News, CALBO's bi-monthly newsletter.
- Showcase your products and services.
- Special discounted exhibiting package for all four Education Weeks.

Special Sponsorship Opportunity

Don't miss the CALBO Training Institute's newest training endeavor—**CTI Education Week Lunch and Learn**. This special sponsorship opportunity connects companies and the CALBO community around the latest innovative and progressive topics in building and safety.

2019 Education Weeks

REGISTRATION OPENS

Gold Sponsors: Tuesday, April 30, 2019
Silver Sponsors: Tuesday, May 14, 2019
General: Tuesday, May 21, 2019

REGISTRATION DEADLINE

Newport Beach: Friday, August 9, 2019
San Ramon: Friday, August 23, 2019
Ontario: Friday, September 27, 2019
Burlingame: Tuesday, November 26, 2019

AMENITIES

6-Foot Draped Table
 Two Chairs
 Name Badges
 Two Lunches Per Day (*Additional lunches are available at \$45 per lunch*)
Please note that electricity and Wi-Fi for each booth are not guaranteed.
Contact CALBO for pricing and order information.

BOOTH ASSIGNMENTS

All booth selections are first-come, first-served. Submission of Exhibitor Program registration does not guarantee booth choice. Booth assignments are to be confirmed by CALBO staff upon submission of registration.

PACKAGES

PACKAGE 1 All 4 Education Week Venues Full Week at Each Venue Monday – Thursday \$4400	PACKAGE 2 All 4 Education Week Venues Two Consecutive Days at Each Venue Monday/Tuesday OR Wednesday/Thursday \$2300
PACKAGE 3 One Education Week Venue Full Week at One Venue Monday – Thursday \$1200	PACKAGE 4 One Education Week Venue Two Consecutive Days at One Venue Monday/Tuesday OR Wednesday/Thursday \$650

SCHEDULE

At each venue, the Exhibitor Program starts on Monday and ends on Thursday, using the following schedule each day.

6:30am – 7:00am	Exhibitor Set-Up
7:00am – 8:00am	Registration Open
8:00am	Courses Begin
9:30am – 9:45am	Morning Break
11:15am – 12:15pm	Lunch Break
1:30pm – 1:45pm	Afternoon Break
3:30pm	Courses Conclude

LUNCHES

Exhibiting companies receive two lunches per day. Additional lunches are available for \$45 per lunch.

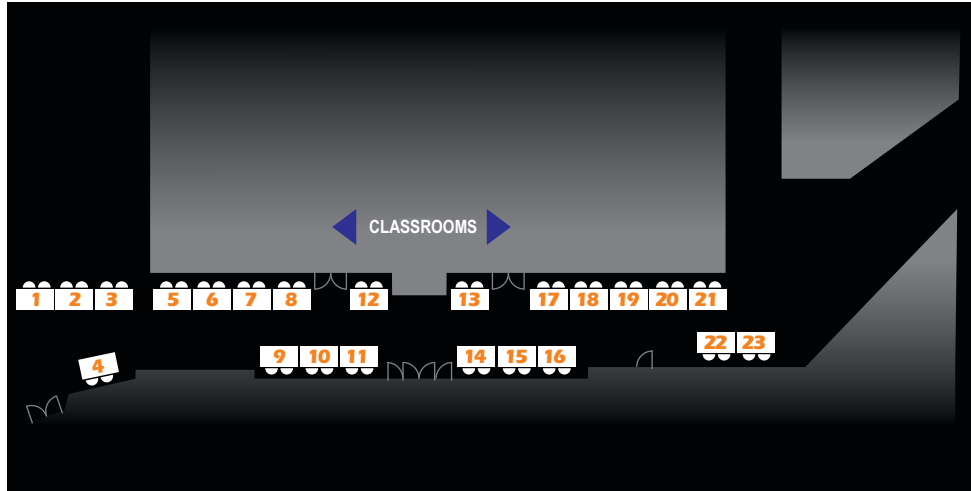
CANCELLATION POLICY

Written notification of cancellation must be received two weeks prior to the first day of the event for a 75% refund of the total exhibitor registration fee. Any cancellations after this date are non-refundable. No-shows are responsible for the full registration fee.

2019 Education Weeks

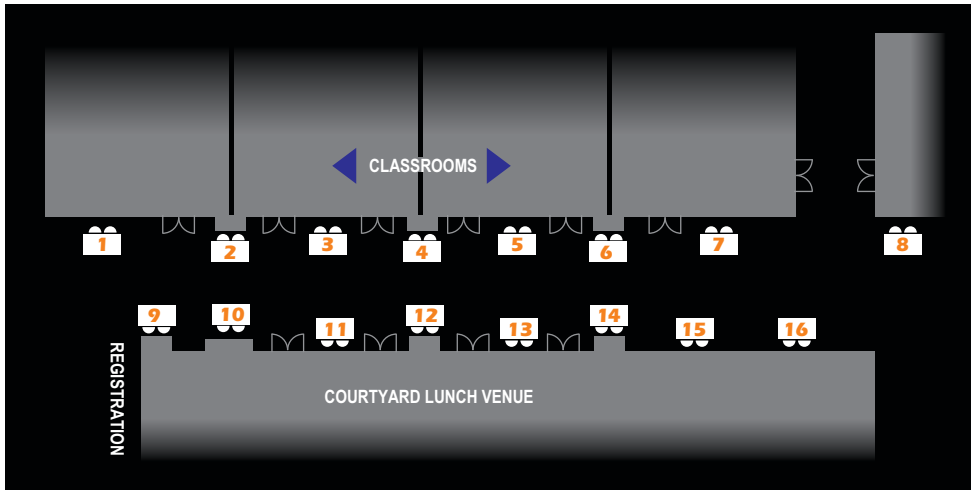
NEWPORT BEACH

August 26-29, 2019
Newport Beach Marriott
900 Newport Center Drive
Newport Beach, CA 92660

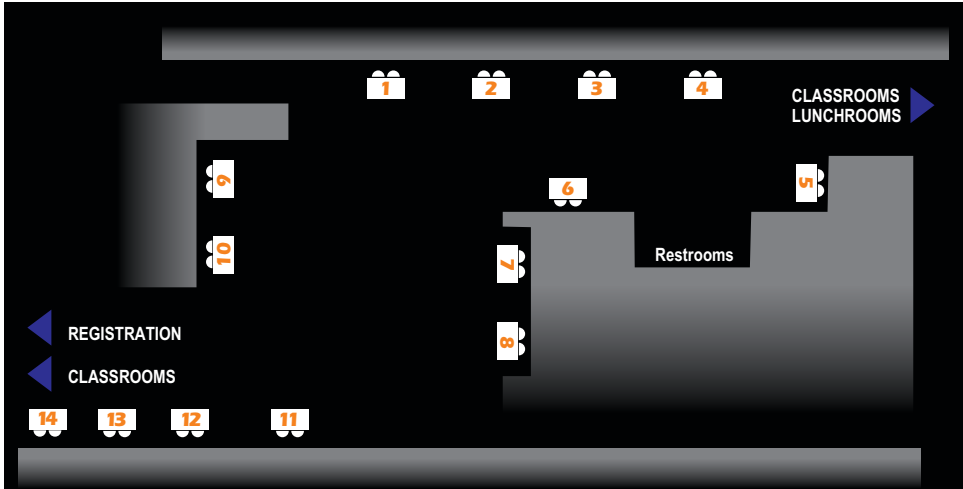


SAN RAMON

September 9-12, 2019
San Ramon Marriott
2600 Bishop Drive
San Ramon, CA 94583



2019 Education Weeks



ONTARIO

October 14-17, 2019
 Double Tree by
 Hilton Hotel Ontario Airport
 222 North Vineyard Avenue
 Ontario, CA 91764



BURLINGAME

December 16-19, 2019
 Hyatt Regency
 San Francisco Airport
 1333 Bayshore Highway
 Burlingame, CA 94010

2019 Education Weeks

Sponsorship Opportunities

Become a CALBO Education Week Sponsor! Much of CALBO's Education Week success is due to the support of our sponsors. Below are CALBO's Education Week sponsorship opportunities. By becoming a sponsor, you show support for the building and safety community and gain recognition well beyond training attendees.

All sponsors will be recognized on signage and in the CALBO News. Don't miss your opportunity to shine during this annual tradition!

Priority registration is given to Gold and Silver Sponsors, after which it is first-come, first-served. Please direct all inquiries to info@calbo.org or 916.457.1103.



Lunch and Learn | \$5000 *(Per presentation, per venue)*

Connect with Education Week attendees during lunch with a topical presentation! Presentations take place during the Wednesday lunch and are 30 minutes, not including 10 minutes for questions. Presentation must cover a topic relating to building and safety that is applicable to jurisdictions across California. Presenter(s) must have expertise and experience of the topic presented. Presentation PowerPoint must be submitted to CTI for review and approval. Limited to one sponsor per venue. See special Lunch and Learn registration form for additional information.



Wi-Fi | \$5000 *(Per week, per venue)*

Help attendees track work emails during breaks! Sponsor chooses the Wi-Fi password. CALBO provides signage with sponsor logo and Wi-Fi access information. Limited to one sponsor per venue.



Giveaway Item or Flyer (Lunch Table Placement) | \$1000 *(Per week, per venue)*

Help attendees become more familiar with your company! Sponsor provides item or flyer. CALBO distributes item or flyer on each attendee lunch seat. Limited to one sponsor per venue.



Writing Pen | \$1000 *(Per day, per venue)*

Help attendees take notes throughout the day as they learn about new code changes! Sponsor provides pens of choice (can include sponsor logo and name). CALBO ensures pens are provided to each classroom at selected venue. Limited to one sponsor per day, per venue.



Refreshment Break | \$1000 *(Per day, per venue)*

Keep attendees alert during afternoon sessions! CALBO provides refreshments—both snacks and beverage, and signage with sponsor logo. Limited to one sponsor per day, per venue.



2019 Education Weeks



Registration Begins On:

GOLD SPONSORS: Tuesday, April 30, 2019
SILVER SPONSORS: Tuesday, May 14, 2019
GENERAL: Tuesday, May 21, 2019

1 Complete general information.

CONTACT _____ TITLE _____

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PHONE _____ EMAIL (IMPORTANT: Confirmations will be sent by email) _____

2 Select 2019 Education Weeks participation level.

EXHIBITOR PACKAGES

- Package 1** (\$4400/All Venues)
- Package 2** (\$2300/All Venues)
 - Mon/Tue *or* Wed/Thu
- Package 3** (\$1200)
 - Newport Beach *or* San Ramon *or* Ontario *or* Burlingame
- Package 4** (\$650)
 - Mon/Tue *or* Wed/Thu *and*
 - Newport Beach *or* San Ramon *or* Ontario *or* Burlingame

SPONSORSHIPS

- Lunch & Learn** (See Next Page)
- Wi-Fi** (\$5000/Venue)
 - Newport Beach San Ramon Ontario Burlingame
- Giveaway Item/Flyer Lunch Tables Placements** (\$1000/Day/Venue)
 - Newport Beach San Ramon Ontario Burlingame
- Writing Pen** (\$1000/Day/Venue)
 - Newport Beach San Ramon Ontario Burlingame
- Refreshment Break** (\$1000/Day/Venue)
 - Newport Beach San Ramon Ontario Burlingame

3 Exhibitors Only: Select booth preferences. (Booths assigned on availability—top choices are not guaranteed. See layout on Pages 14,15)

NEWPORT BEACH:	1st Choice _____	2nd Choice _____	3rd Choice _____	4th Choice _____
SAN RAMON:	1st Choice _____	2nd Choice _____	3rd Choice _____	4th Choice _____
ONTARIO:	1st Choice _____	2nd Choice _____	3rd Choice _____	4th Choice _____
BURLINGAME:	1st Choice _____	2nd Choice _____	3rd Choice _____	4th Choice _____

4 Exhibitors Only: Additional lunches. Beyond the two lunches per day with exhibitor booth. (\$45/Lunch)

INDICATE QUANTITY IF NEEDED

NEWPORT BEACH:	_____ Monday	_____ Tuesday	_____ Wednesday	_____ Thursday
SAN RAMON:	_____ Monday	_____ Tuesday	_____ Wednesday	_____ Thursday
ONTARIO:	_____ Monday	_____ Tuesday	_____ Wednesday	_____ Thursday
BURLINGAME:	_____ Monday	_____ Tuesday	_____ Wednesday	_____ Thursday

5 Select method of payment.

CREDIT CARDS ACCEPTED:

CREDIT CARD NUMBER _____ EXPIRES _____

BILLING ADDRESS _____

CITY _____ STATE _____ ZIP _____

NAME ON CARD _____

SIGNATURE _____

INVOICE: _____ **PURCHASE ORDER:** _____

INVOICE NUMBER _____ PO NUMBER _____

CHECK: Make payable to CALBO and mail to address indicated.

CHECK NUMBER _____

6 Indicate total pricing:

7 Send form and payment to:

Mail:
California Building Officials
 1022 G Street | Sacramento, CA 95814

Email: info@calbo.org



2019 Education Weeks

Lunch and Learn Program



Registration Begins On:

GOLD SPONSORS: Tuesday, April 30, 2019

SILVER SPONSORS: Tuesday, May 14, 2019

GENERAL: Tuesday, May 21, 2019

Spotlight your knowledge and expertise of an up-and-coming building-and-safety topic at the CALBO Education Weeks!

Apply now to present at the CALBO Training Institute's (CTI) newest training endeavor: Education Week Lunch and Learn. As part of the CTI Education Weeks Sponsorship Program, this special opportunity connects a company and Education Week attendees around a topic that affects the future of our industry. Applications are accepted on a rolling basis—first-come, first-served.

Don't miss your chance to gain exposure for your company and connect with California building department staff and leaders over lunch—you might learn something new yourself!

1 Select presentation date at the 2019 CALBO Education Weeks.

- Newport Beach**
Wednesday, August 28, 2019
11:30am – 12:15pm
- San Ramon**
Wednesday, September 11, 2019
11:30am – 12:15pm
- Ontario**
Wednesday, October 16, 2019
11:30am – 12:15pm
- Burlingame**
Wednesday, December 18, 2019
11:30am – 12:15pm

2 Complete application.

PRESENTER(S) NAME(S)

SUPERVISOR(S) NAME(S)

PRESENTER ORGANIZATION/COMPANY

SUPERVISOR(S) PHONE(S)

PRESENTER(S) PHONE(S)

SUPERVISOR(S) EMAIL(S)

PRESENTER(S) EMAIL(S)

PRESENTATION TOPIC

PRESENTATION LEARNING OBJECTIVES

3 Complete additional submission requirements.

- Cover Letter Requirements—submit with application.
- Summarize the presentation topic and learning objectives.
 - Why is this topic important to building-and-safety and to the CALBO Community?
 - Why is/are the presenter(s) qualified to present on this topic?
- Resume(s) of Presenter(s) – submit with application.

attention

CALBO is pleased to provide the Lunch and Learn opportunity to registered Education Week attendees. CALBO's approval of Lunch and Learn applications does not constitute an endorsement of goods or services.

4 I have read and agree to the following presentation and presenter requirements:

- Sponsorship Fee of \$5,000 is non-refundable and due 30 days prior to the presentation date.
- Presentation must cover a topic relating to building and safety that is applicable to jurisdictions across California.
- Presenter(s) must have expertise and experience of the topic presented.
- Presentation cannot exceed 30 minutes, not including 10 minutes for questions.
- Presentation PowerPoint must be submitted to CALBO Training Institute 21 days prior to the presentation date for review and approval.

5 Submit form to CALBO.



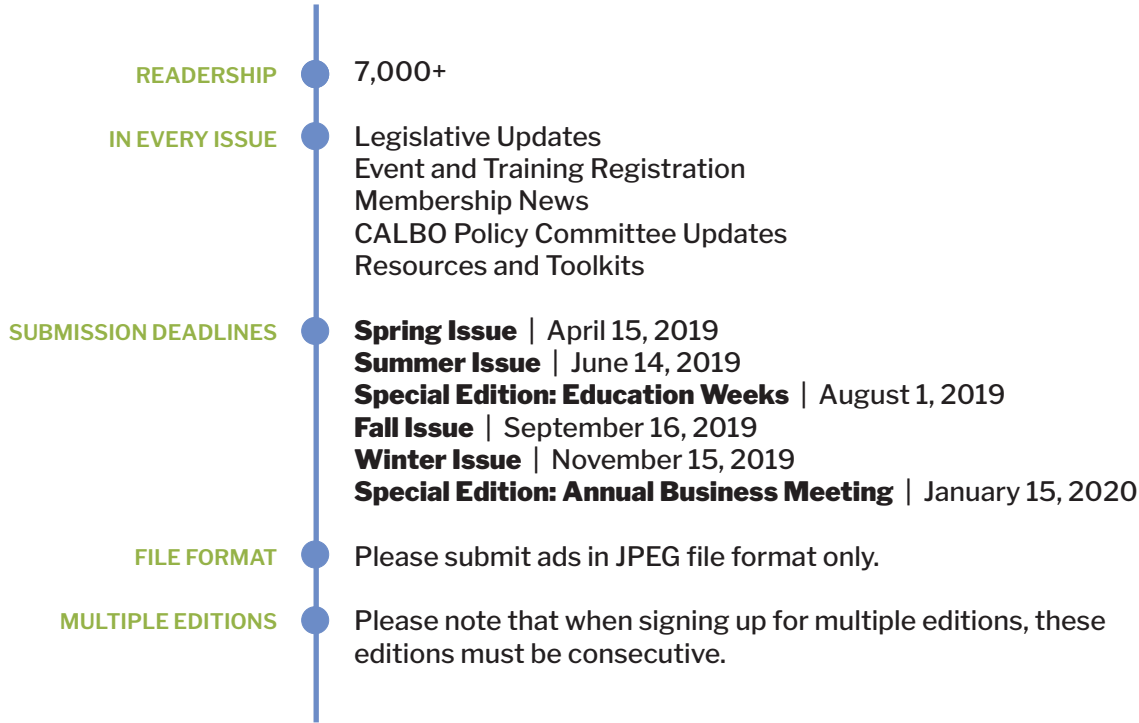
Mail:
California Building Officials
1022 G Street | Sacramento, CA 95814



Email: info@calbo.org

2019 -20 CALBO News Advertising Opportunities

The CALBO News is a bi-monthly electronic publication of the California Building Officials for its members and industry representatives.



Ad Size	File Size Required	Pricing for 3 Editions	Pricing for 1 Edition
Half Page	900 x 1650 pixels	\$495 CALBO MEMBERS \$550 NON-CALBO MEMBERS	\$180 CALBO MEMBERS \$200 NON-CALBO MEMBERS
Quarter Page	900 x 1050 pixels	\$380 CALBO MEMBERS \$420 NON-CALBO MEMBERS	\$135 CALBO MEMBERS \$150 NON-CALBO MEMBERS
Business Card	900 x 600 pixels	\$235 CALBO MEMBERS \$260 NON-CALBO MEMBERS	\$90 CALBO MEMBERS \$100 NON-CALBO MEMBERS

CALBO News Advertising

1 Complete general information.

CONTACT _____ TITLE _____

ORGANIZATION _____

ADDRESS _____

CITY _____ STATE _____ ZIP _____

PHONE _____ EMAIL (IMPORTANT: Confirmations will be sent by email) _____

2 My organization holds a current CALBO membership.

Yes No

3 Select CALBO Advertising participation level.

<input checked="" type="checkbox"/> CALBO NEWS	AD SIZE	PRICING FOR 3 EDITIONS	PRICING FOR 1 EDITION
	Half Page <input type="checkbox"/>	<input type="checkbox"/> CALBO Members (\$495) <input type="checkbox"/> Non-Members (\$550)	<input type="checkbox"/> CALBO Members (\$180) <input type="checkbox"/> Non-Members (\$200)
	Quarter Page <input type="checkbox"/>	<input type="checkbox"/> CALBO Members (\$380) <input type="checkbox"/> Non-Members (\$420)	<input type="checkbox"/> CALBO Members (\$135) <input type="checkbox"/> Non-Members (\$150)
	Business Card <input type="checkbox"/>	<input type="checkbox"/> CALBO Members (\$235) <input type="checkbox"/> Non-Members (\$260)	<input type="checkbox"/> CALBO Members (\$90) <input type="checkbox"/> Non-Members (\$100)

4 Select method of payment.

CREDIT CARDS ACCEPTED:   

CREDIT CARD NUMBER _____ EXPIRES _____

BILLING ADDRESS _____

CITY _____ STATE _____ ZIP _____

NAME ON CARD _____

SIGNATURE _____

INVOICE: _____ INVOICE NUMBER _____ PURCHASE ORDER: _____ PO NUMBER _____

CHECK: Make payable to CALBO and mail to address indicated.

CHECK NUMBER _____

5 Send form and payment to:

 **Mail:**
 California Building Officials
 1022 G Street | Sacramento, CA 95814

 **Email:** info@calbo.org



CALBO Job Board

The CALBO Job Board offers unbeatable pricing for job advertising. As an added member benefit, all CALBO members receive the first three lines (150 characters) of their job advertisements for FREE (\$45 discount)!

Each job ad will post for 30 days unless otherwise requested.

To view or submit a job advertisement on the CALBO Job Board, please visit:

www.calbo.org/job-board

Pricing

PRICING



\$15 per line
50 characters per line



How to post a job advertisement.

- 1 Visit the CALBO Job Board advertisement form: www.calbo.org/job-board.
- 2 Fill in the necessary fields with your job ad information.
- 3 Click "Submit".
- 4 An email confirmation will be sent to you with your posting summary and pricing.
- 5 Respond to that email to confirm pricing, and an invoice will be emailed to you.
- 6 Job Ad will post on the CALBO Online Job Board.





California Building Officials (CALBO) is a non-profit corporation dedicated to promoting public health and safety in building construction through responsible legislation, education, and building code development. Founded in 1962, CALBO provides a host of valuable services to its over 600 jurisdiction members. By working hand-in-hand with our inter-sectoral partners, CALBO works to promote the best interests for safe and sustainable California communities.

www.calbo.org